

ORNA EILON

REALTOR® • DRE 01149795

Buying

A HOME

KW WORLD CLASS

KELLERWILLIAMS REALTY

Each Brokerage Independently Owned & Operated

**ORNA
EILON**

PROFESSIONAL SERVICE
PERSONAL TOUCH

“Orna helped us buy our house in Oak Park 24 years ago, and helped us again when we were ready to downsize and sell earlier this year. Her knowledge of the community and real estate trends is truly impressive. More than that, she was a calm, level-headed, problem-solving and forward-thinking presence that helped us get the price we wanted, guided us through several obstacles, and ensured that the sale was a positive experience for all of us. We couldn’t have done this without her!”

M. Brown

“Orna is very experienced real estate agent in Oak Park, and Conejo valley area. She is knowledgeable, highly responsive, and prompt. The process of buying or selling a home can be stressful, and Orna made the whole process very smooth for us. I recommend her as an excellent real estate professional.”

A. Agrawell

“Orna helped me in the purchase of our first home and then couple years later she helped us once again when we were in search of a bigger home. Orna is attentive and knowledgeable and we are greatly appreciative of her negotiation skills which helped us during both purchases. I strongly recommend Orna and will go to her when we purchase our next home.”

S. Hermesh

“Great experience working with Orna. We struggled to sell our property for months with the original listing agents, however Orna found us a buyer in less than 3 weeks. Her approach was different, and it worked. Hassle free negotiations and escrow. I am glad to be working with her.”

Ramtin H.

LEADING THE INDUSTRY



- WIN-WIN or no deal
- INTEGRITY do the right thing
- CUSTOMERS always come first
- COMMITMENT in all things
- COMMUNICATION seek first to understand
- CREATIVITY ideas before results
- TEAMWORK together everyone achieves more
- TRUST starts with honesty
- SUCCESS results through people

When you work with me, you work with a trained agent that has the backing of the world's largest real estate company, consisting of 180,000+ associates around the globe.

And, by choosing to partner with me and the Keller Williams family, you gain access to a suite of technology that keeps you informed and engaged in while searching for your home.

Keller Williams was built on a simple-yet-revolutionary principle: people are what matter most. To help cement this understanding, we've formalized a belief system that guides how we treat each other and how we do business.

THE BUYING PLAN OF ACTION

OUR OBJECTIVES ARE THE FOLLOWING:

- To assist in getting you into as many homes that fall under your criteria.
- To communicate with you through the entire process.
- To assist you in negotiating the highest dollar value ... between you and the seller.



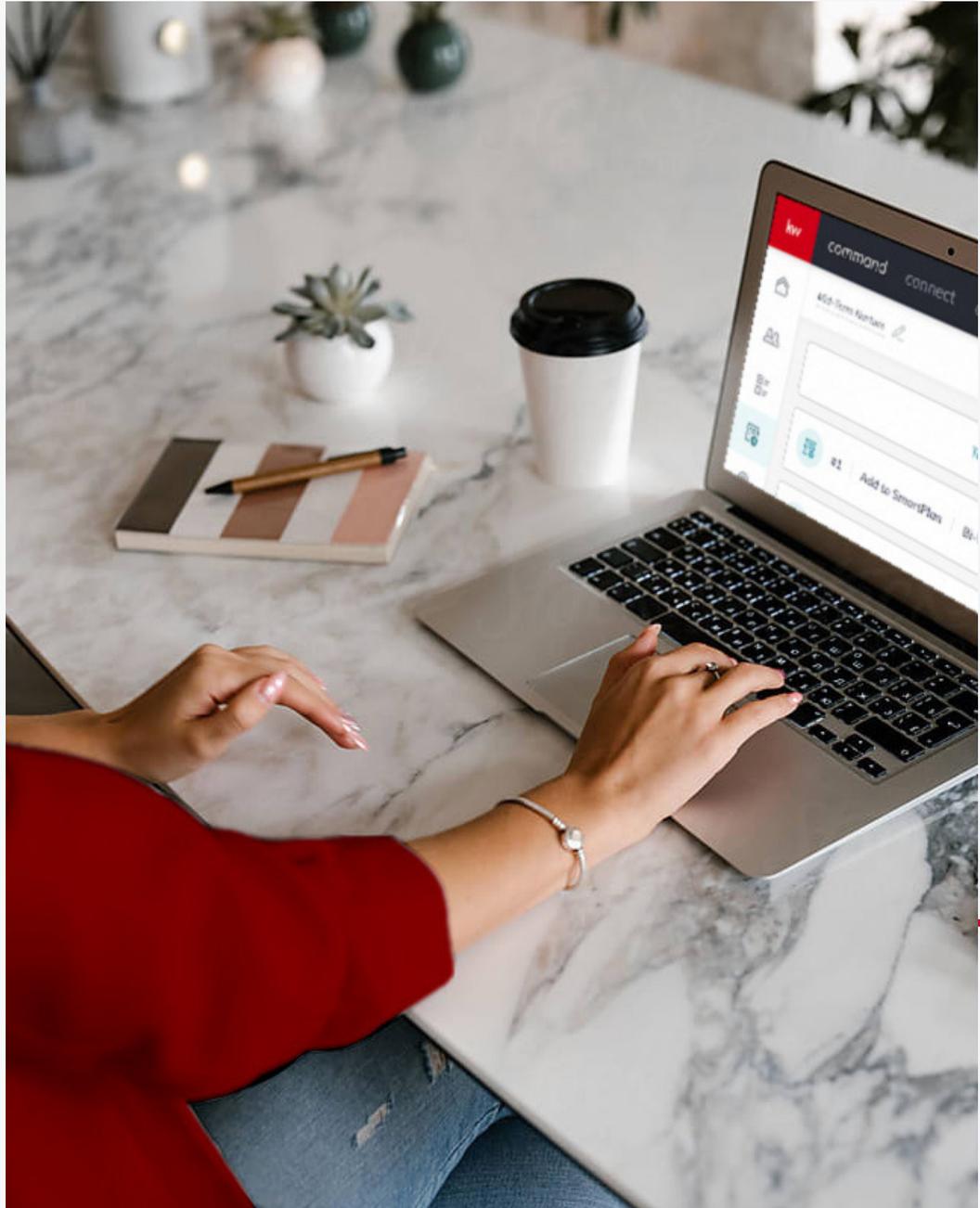
STRATEGIC "HOME SHOPPING"

Get Pre-approved

- Interview at least 2 lenders.
- Get pre approval update periodically.
- Choose you lender and start your loan application.
- Have your "Proof of funds" ready.
- Be ready to make a decision.



YOUR CUSTOM HOME SEARCH



Digital Marketing That Drives Results

I will set you up with your own portal with our Multiple Listing Services (MLS). Many home buyers are not aware of the fact is that all search engine (Zillow, Trulia, Redfin, etc..) are being fed information from the "MLS". These sites are not equipped to give you the accurate information of home status. The MLS automated will send you a notice within 30 seconds once a new listing hits the market.

OPEN HOUSE STRATEGY

Open House is a great way to learn about the area and the neighborhood you desire to live in. Many of my clients will tour open homes on their own just to learn of various floor plans, property size, price, schools, and the neighborhood.

Since we will be working together it is important that you mention to the hosting broker that you are working with me, and when you sign in please leave my information with that broker. Of course, if you come across a home that "spark" your interest, please call me, so we can discuss that property and arrange for a second previewing together.



WHAT IS THE PROCESS?

Buying a house can be a complicated process, one that most people are generally unprepared for and don't really understand. The stages of buying a home includes an accepted offer, open escrow, loan process, inspections and disclosure contingencies. My job is to guide you through this process from a-z.

What is Escrow?

The escrow company acts as a neutral third party to collect the required funds and documents from the buyer and seller to ensure proper documentation and execution of the contract.

THE PATH TO SUCCESS

1. **Open Escrow Account** - Providing escrow company with executed contract
2. **Ernest/ Deposit Money** - To be deposited to escrow account by Buyer.
3. **Sellers Disclosures** - To be provided to the buyers.
4. **Buyer to conduct their due diligence by performing Inspections included but not limited to:**
Home inspection, termite inspections , city documents, neighborhood and area investigation.
5. **Appraiser** - Will be conducted by buyers lender.
6. **Removal of Contingencies:** Will occur along the process according to the contract.
7. **Walk Through** - Will be conducted up to 5 days prior closing.
8. **Loan is Funding**
9. **Escrow set up the Recording**
10. **KEYS are delivered!**



THE BOTTOM LINE

Real estate is complicated.

That's where I come in.

At the closing table, my goal is for you to feel that the experience of buying your home exceeded all your expectations, so throughout all of our interactions - from home shopping to closing - I will work hard to achieve that goal.

When you choose me as your partner, you are not just getting a trusted, respected agent - you are getting a local expert who is passionate about serving our community and those who call it home.

Let's get started.



Orna Eilon

Orna Eilon

A PROMISE



To serve the community as a leader in the real estate industry and as a friend and neighbor

To always do the right thing, even if it isn't what is easiest

To take care of your needs at the highest level through unparalleled professionalism and attention to detail. No request is too small

To serve as a trusted local expert and adviser by your side

To consistently and clearly communicate with you in the manner and frequency that you prefer

To treat you and your family with straightforwardness, integrity, and respect at all times

To answer your questions, ease your concerns, reduce your stress, and expertly handle the entire real estate transaction from listing to closing and beyond

To hold myself accountable in the process of buying a home - after all, that is what my business is built on



FEW OF MY PAST SALES



Just Sold!
17804 Rhoda St., Encino, CA 91316

Orna Eilon
Realtor, Keller Williams
DRE #01149795
818-612-8771
Represented buyers

\$1,300,000

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JUST SOLD!
28652 Acacia Glen St., Agoura Hills, CA 91301

Orna Eilon
Realtor, Keller Williams
DRE #01149795
818-612-8771
Represented buyers

Offered at \$975,000 | Sold at \$900,000

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Just Sold!!
Listed at \$1,075,000 / Closed at \$922,300

Orna Eilon
Realtor, Keller Williams
DRE #01149795
818-612-8771
Representing Buyers

6328 Agouron St., Agoura Hills, CA 91301

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2021
KW WESTLAKE VILLAGE
RECOGNITION

3RD
SELLING AGENT
BY UNITS CLOSED

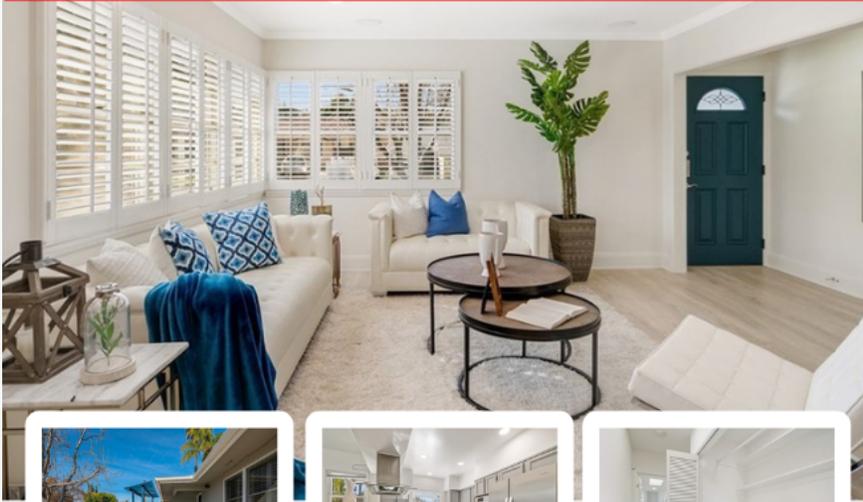
Orna Eilon

FEW OF MY PAST SALES

Just Sold!

\$1,178,415.00

4750 Santa Lucia Dr.,
Woodland Hills, CA, 91364



3 Bed | 2 Bath | 1,944 sq. ft.

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818-612-8771



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Represented buyers.

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Own your dream house at a special price.

Just Sold!

\$965,000

1390 Calle Bouganvillea,
Thousand Oaks, CA, 91380

Orna Eilon
Realtor, Keller Williams
DRE #01149795
818-612-8771
Represented buyers.

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ABOUT ORNA

Orna Eilon was born, raised and educated in Israel. In 1985 Orna moved to the United States with her husband Ori, and since then have together built numerous businesses, support for their community and a beautiful family.

In 1989 after having her second child, Orna acquired her Real Estate license and since then has been actively and aggressively working in this field. As a multi-faceted Real Estate agent, Orna continues to enrich her knowledge and education through various courses and programs that allow her keep up with the changing markets and economy.

In 2005 Orna became heavily involved with the Jewish Federation, Valley Alliance and served on numerous committees, as well as volunteering her time for the Board of Directors. A few years later, along with some friends and colleagues, Orna established MATI – Israeli Community Center, which had grown to be one of the most influential organizations in Los Angeles by developing, leading and financing cultural and community programs. Orna serves as a volunteer for this organization, giving her time and heart back into her community.

Her clients who are well aware of her commitment to her family, professional and volunteer work often ask her, “Where do you find time for all of it!?” Her answer is one that speaks to her commitment to excellence. She does it “to give back to the community that gave her so much.”





Patrick Bulmer • Director of Marketing

Patrick is a Marketing Director, Graphic Designer, and Artist who works with clients, agents, and vendors to develop marketing campaigns and buyer-seller conversion strategies that generate real results. Growing up the son of a 3rd generation Architect and Engineer, Patrick has spent his entire life surrounded by Real Estate. His love of real estate is only eclipsed by one thing; his love of helping others. Initially on the path to becoming a Psychiatrist, Patrick worked as the manager and group counselor of a local Drug and Alcohol Recovery center before going on to earn his Masters in IO Psychology with a focus on Marketing and Consumer Behavior.

Cheryl Piper • Transaction Coordinator

With more than 35+ years in the background of business management, customer and employee relations and human resource experience, Cheryl brings to the table a more unique and hands-on approach to the modern day title of "Transaction Coordination". Her desire to continually think swiftly and responsibly and to perform ethically, timely and professionally, while at the same time, demonstrate effective attention to detail and communicative dialog always leads to her #01 goal for EVERY transaction - allowing everyone involved to be left with only the very best possible experience to be had in the home buying and/or selling process. Passion for the drive to perfection and immense respect for our clients and genuine concern for their needs and for all those facilitating within the transaction are always first & foremost, paramount to anything else, while constantly working towards the end goal - a smooth & successful close.



Jeff Rogers • Escrow Manager & Officer

Jeff began his career in the real estate industry in 1992, gaining wide-ranging expertise in the title insurance and escrow sides of the business. He has personally closed thousands of resale escrows, including quite complex transactions; all with a positive, friendly attitude, while keeping clients informed every step of the way.

Get in Touch

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